

# Alan D. Pirie

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## MARKETING & LEASING PROFESSIONAL

Real Estate Broker with 36 years' experience in the Real Estate industry. Comprehensive knowledge of real estate transactions. Extensive background working with tenants and buyers. Possess keen awareness of market conditions, trends and logistics for successful commercial projects. Expertise in the acquisition, development and marketing of Medical Office Buildings, Commercial Land Development, and Professional Office Buildings. Consulting Services include:

- ◆ Tenant & Landlord Representation
  - ◆ Opinion of Value
  - ◆ Site Evaluation
  - ◆ Architect/Contractor Selection
  - ◆ Property Management
  - ◆ Project Feasibility Studies
  - ◆ Development Services
  - ◆ Project Management
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## NOTABLE CLIENTS

Community Hospitals of Central California, Clovis Community Medical Center, Resource Lenders, Valley Health Team, Sierra Pacific Orthopedic Center, Peachwood Medical Group, Fresno Children's Medical Group, Prudential Insurance Company, All Valley Administrators, Cricket Communications, Copeland Medical, Inc., Jorgensen & Sons, Inc., and Graham Development Company.

## EXPERIENCE

Pirie Properties, Fresno, CA 1993-Present  
**Principal**

Operate commercial real estate firm specializing in marketing of professional office buildings. Active in acquisition and development of land. Advise and consult with clients to achieve high visibility marketing strategies for office space/buildings.

Grubb & Ellis Company, Fresno, CA 1986-1993  
**Broker**

Represented clients in office building sales, leasing and office land development. Achieved Top Producer Award repeatedly during tenure.

Gillis, Scott & Company, Fresno, CA 1979-1986  
**Broker**

Leased and sold office properties. Built strong referral base by providing exceptional service through honest and ethical dealings.

## EDUCATION

B.S., Business Administration, California State University, Fresno

## LICENSE

Bureau of Real Estate License #00774129